

## **Strong growth from the September Quarter**

### **ASX Release**

**06 October 2017**

- Spectur Ltd has experienced strong growth in camera sales and rentals for the quarter ended 30 September 2017;
- This growth has been supported by a sharp rise in the number of camera systems being rented;
- Spectur enters the critical infrastructure industry; and
- Ramp up of Production.

Spectur Ltd (ASX:SP3, 'Spectur' or 'the Company') is pleased to provide a trading update for the quarter ended 30 September 2017.

The growth in sales is a result of activities initiated in the first half of 2017 calendar year and accelerated during the September quarter; which are now coming to fruition. In particular, the Company has increased investment in the manufacturing of camera systems to increase stock levels in order to support the increased rental rollouts and sales. This is seen as positive given rental systems generate ongoing strong revenue in the field.

The establishment of the Company's Melbourne office and warehouse is largely complete with an official launch expected shortly. The Melbourne office has provided some contribution to revenue during the September quarter which is expected to escalate over the next 12 months.

Importantly, Spectur has entered the critical infrastructure industry providing several of Spectur's disruptive security systems to Melbourne based power substations.

As a result of the increased sales volumes and the forecast ongoing impact of the opening of the Melbourne office, the Company is currently initiating a rapid ramp up of production capacity. The ramp up is targeting a doubling of Spectur's HD4 production capacity at its Perth facility. This is intended to ensure the Company has sufficient hardware stock on hand to meet expected future demand. Spectur's cloud based platform is highly scalable and has been designed to handle exponential growth.

Peter Holton, Managing Director, Spectur Ltd commented:

*"The Company has achieved significant growth this quarter particularly the rate of uptake of rental systems. We have focused our energy on building the business from the ground up, including the ongoing establishment of our Melbourne office and spreading the word about our disruptive, autonomous, cloud based security solutions for commercial, industrial and government clients. The Melbourne office has enabled the Company to provide a direct service to the east coast critical infrastructure industry, which we seen as a key, high value growth market for Spectur."*

The Company will issue its quarterly report for Q1 2017/2018 in the month of October 2017.

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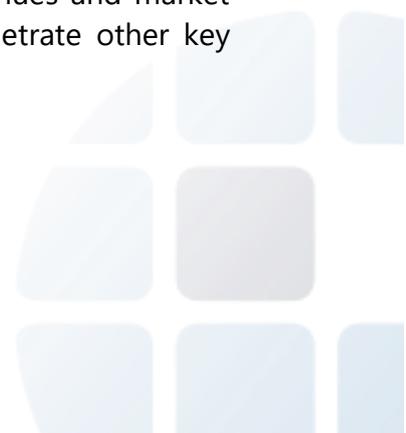
## **ABOUT SPECTUR**

Spectur Limited is an Australian based company which owns the rights to its innovative hardware and disruptive cloud based IOT and security systems which operate in Australia.

The two key industries that Spectur currently services are the building/construction/civil industry and the critical infrastructure industry. The Company's focus is to service the commercial, industrial and governments sectors.

Spectur's core product is the HD4 security camera system and associated cloud based platform. The HD4 is a solar powered battery backup security system which is remotely accessed and connected via 3G/4G technology which is connected to the cloud based platform.

The Company is rapidly implementing a growth plan to firstly grow revenues and market share in the Australian security surveillance sector and, secondly to penetrate other key strategic markets.



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This presentation contains forward-looking statements which may be predictive in nature and incorporate an element of uncertainty or risk, such as 'intends', 'may', 'could', 'believes', 'estimates', 'targets' or 'expects'. These statements are based on an evaluation of current economic and operating conditions, as well as assumptions regarding future events. These events are, as at the date of this presentation, expected to take place, but there cannot be any guarantee that such will occur as anticipated, or at all, given that many of the events are outside Spectur's control. The stated events may differ materially from results ultimately achieved. Accordingly, neither Spectur nor any of its directors, employees, contractors or advisors make any warranty or assurance that the results, performance or achievements expressed or implied by the forward-looking statements contained in this presentation will actually occur. Further, other than as required by law, Spectur may not update or revise any forward-looking statement if events subsequently occur or information subsequently becomes available that affects the original forward-looking statement.

